

TEAM FALLICO

BUY | SELL | RENT | INVEST



dreamtown

“Some people dream of great accomplishments, while others stay awake and do them.”

-Anonymous



Featured in Chicago Agent Magazine for
Who's Who in Chicago Real Estate - 2016

#1 Production Team
at the Northwest Side Dream Town Office

Family Business Since 1969



| **BIO:** CRAIG FALLICO

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teamfallico.com

Craig Fallico is one of a kind. He has been a realtor, teacher and coach simultaneously since 1981, and he excels at all three careers. In his words, they “compliment each other perfectly. They require educating people whom you care about.” Craig takes the time to get to know his clients and truly cares about them and their dreams. Once the relationship is established, he puts his 30+ years of experience to work for them and the end result is nothing short of perfect. He has built his three decades of success on hard work, integrity and honesty. And his accolades only continue to grow.

Craig was born and raised on the Northwest side of Chicago and has lived most of his life in Park Ridge. But ask him sometime about the time he spent living in Madrid and Sevilla, Spain. Craig is fluent in Spanish and his goal is to visit every Spanish-speaking country in the world (16 down, 5 to go).

Craig’s father had been in the real estate business since the 1960s, so Craig learned the ropes early on. He worked side by side with his father for many years as the principals of Fallico Real Estate. That business closed when his father took ill, but the family business continues at Dream Town, as Craig and his son, Nick, now work as a team. Craig specializes in residential and small active investment properties (2–12 flats). He is energized by Dream Town’s professional and supportive atmosphere, focus on business development and cutting-edge marketing strategies.



| BIO: NICK FALLICO

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teamfallico.com

Nick was born into the business; as the third generation Fallico to make real estate his career, he bears the well-respected name of his father, and grandfather before him. Specializing in Chicago's Northwest neighborhoods, he and his father, Craig Fallico, work as a Team and, Nick contributes his unique talents to the successful equation. The Team Fallico came to Dream Town, as Nick, the marketing professional recognized that Dream Town's technology and marketing strategies are unrivaled in the Chicagoland area.

Nick has heart! And, it is evident in all that he does. He grew up in Park Ridge, attended Maine South High School and was awarded a Division I Scholarship to Michigan State University as a wrestler. His leadership skills and unmatched work ethic won him the position of captain of the wrestling team. He graduated from Michigan State with a B.A. in marketing and joined his father in the "family business". Nick shares that "heart" with his clients and his community every day. He is reliable, responsive and truly understands the business of real estate. He never sacrifices integrity for growth and always keeps his client's best interests at the forefront of any transaction. Nick and Craig were recently featured in the Chicago Agent Magazine's, "Who's Who of Chicago Real Estate" for 2016.

Nick is back living in Park Ridge with his wife and son, Noah. He is the head coach of the Maine Eagles Wrestling Club, a high school feeder program for his Alma Mater, Maine South and other surrounding high schools. Busy but happy, Nick says it feels great to give back to a sport that did so much for him and to be of service to the community that has been his home for most of his life.



| **BIO:** PATRICK BURKE

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teamfallico.com

Patrick Burke brings over three decades of experience in building operations, management, and property investment to his career in Real Estate Sales and Consulting. His keen insights into new construction and rehabbed homes provide him with a solid foundation of knowledge of how to advise his clients on their residential, rental, or multiunit property transactions. Patrick utilizes both technology and personal contact, as well as loyalty and a committed effort, to help people make better educated and more profitable decisions as they buy, sell, or invest.

Born and raised in Chicago, Pat offers extensive expertise in the markets of the Northwest side of the city as well as the North and Northwest suburbs. Pat has a wife and three children and has volunteered for many years in youth sports and activities.



| **BIO:** JULIA ANTIA

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Julia Antia approaches her work as a real estate broker with the same entrepreneurial spirit that helped her build and operate her own successful business in the beauty industry for over eight years. Her uncompromising integrity, energy, and hard work on behalf of her clients earned her a solid base of repeat business, and she applies those same skills to the work of buying and selling real estate. Julia aims to provide each of her real estate clients with an excellent level of service, listening to their needs and advocating strongly for their goals.

A native Chicagoan for most of her life, Julia has particular experience in the housing markets of Norwood Park, where she lived for over 10 years, as well as the Lincoln Square neighborhood. She is an avid writer, journaling extensively about her experiences with different people or places, and publishing short articles on a variety of topics for an online magazine.



| BIO: MARK & GINA CAMERON

630.589.2200 | markandgina@dreamtown.com
teamfallico.com

Mark and Gina Cameron transitioned into a career as a Husband and Wife Real Estate team after over 15 years working as educators, coaches and trainers. They gained a deep appreciation for the sales process while buying and selling properties of their own in 2013. They recently joined Team Fallico at Dream Town, utilizing their skills and successes with students and athletes to provide a high standard of service—listening closely to specific needs and developing plans that best achieve the goals of their clients, whether buying, selling or investing. As their own team, Mark and Gina believe in creating an individualized, client-centered partnership that leads to a positive experience throughout each stage of the process.

Residents of the Chicago area for nearly four decades, Mark and Gina have lived in several of the city's neighborhoods and suburbs, including Lincoln Park, Park Ridge, Oak Lawn, Glen Ellyn, and West Chicago. They also offer market expertise on the Western suburbs, including St. Charles, Geneva, Batavia, and Bartlett.

Outside of their work as Brokers, Mark and Gina have an array of interests and passions. Mark is a high school wrestling coach, and Gina is involved in obedience and agility training for dogs. Both also love to travel throughout the United States and the World. While traveling they enjoy photography, capturing the areas and sights that they explore.



| BIO: KRISTIN HENDRICKS

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teamfallico.com

Kristin Hendricks developed a love for the Chicago area when she moved here seven years ago. As a real estate broker, she appreciates the opportunity to share her knowledge of the city's many vibrant neighborhoods with her clients. Prior to moving to Chicago, she graduated with a Bachelor's degree in Physical Education and Health from the University of Michigan. She is also a physical education teacher and coach in Evanston for students' in grades K-8. Not only does she teach and coach, but she also enjoys volunteering in her free time. This past year, she volunteered with Access Health Africa in Malawi to provide medical and dental care for people in an underserved refugee camp and village. Her commitment to helping others carries over to her relationships with clients.

As a former Division 1 college basketball player at Central Michigan University, she has the work ethic and dedication to help her clients meet their real estate goals. She has knowledge and expertise in buying, selling, and renting both condos and single-family homes. Through her years of living in Evanston, Edgewater, and Andersonville, she has developed a wealth of knowledge about the local communities she has resided in.

With a Master's degree in Educational Technology from Central Michigan University, Kristin quickly realized what a unique asset Dream Town's technology and marketing strategies play in every transaction. Kristin's mission is to be a reliable, knowledgeable and responsive resource for her clients to help support them in their real estate needs. In her free time, Kristin enjoys visiting with her family and exploring new restaurants in Chicago with her girlfriend.

TEAM FALICO

EXPERIENCE MATTERS

Team Fallico is proud to have helped so many clients successfully buy and sell homes.

REAL ESTATE CAREER YEARS

40



CAREER VOLUME TO DATE

\$360 MILLION

Numbers as of June 2017

TEAM FALICO GETS HOMES SOLD **FASTER**

Team Fallico properly prices homes and gets the optimum exposure—finding buyers faster than the Chicago average.



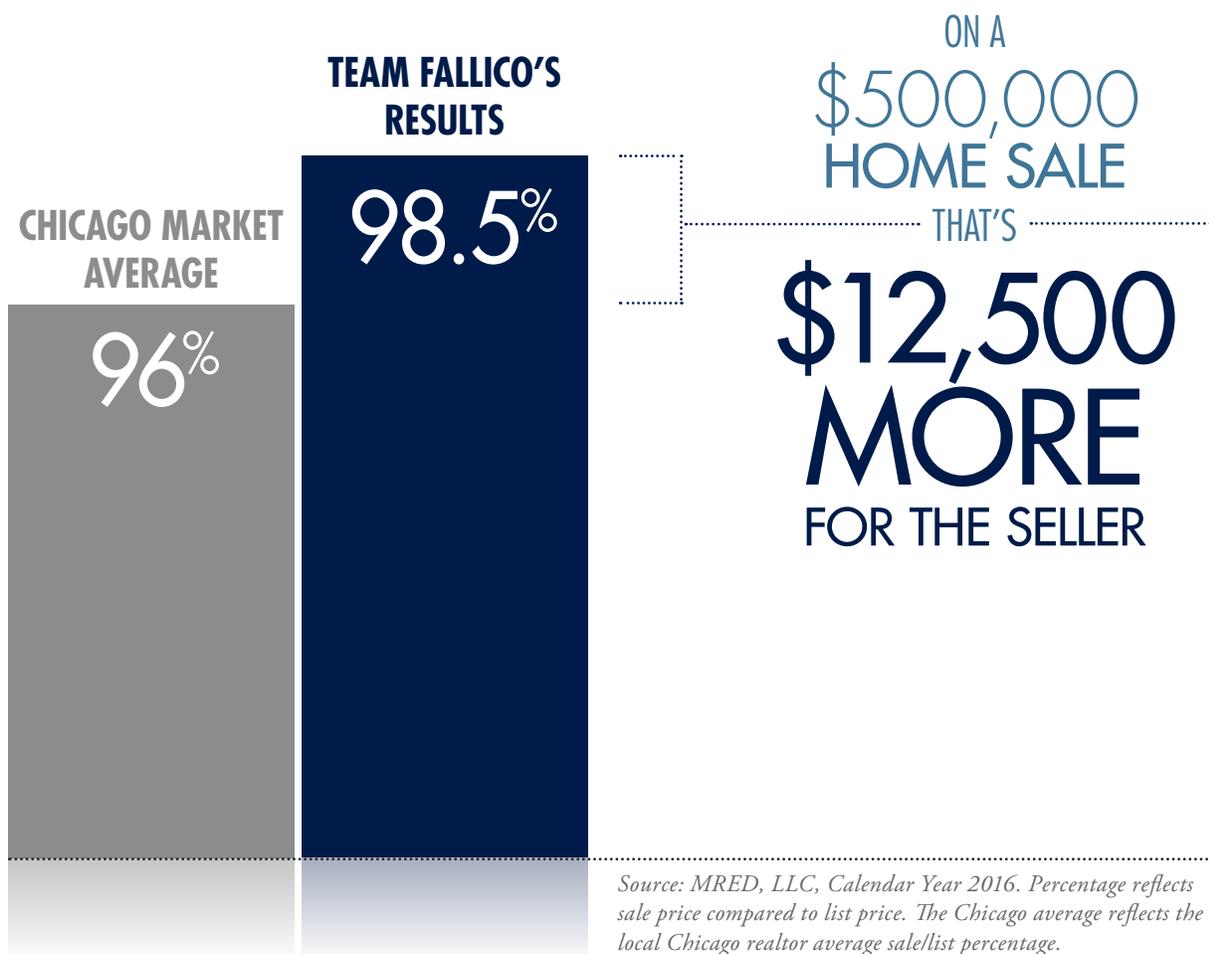
Fewer days on market means:

- » MORE NEGOTIATING POWER
- » FEWER SHOWINGS
- » FASTER CLOSE

Source: MRED, LLC, Calendar Year 2016. Days on market reflects the number of days a property is on the market without a price change. The Chicago average reflects the local Chicago realtor average days on market without a price change.

TEAM FALLICO PUTS **MORE MONEY** IN YOUR POCKET

Team Fallico sells homes closer to asking price, compared to the Chicago average.



OUR GLOBAL EXPOSURE

Dream Town is the *exclusive* regional affiliate for the **Luxury Real Estate Board of Regents** and globally recognized, award-winning website LuxuryRealEstate.com.

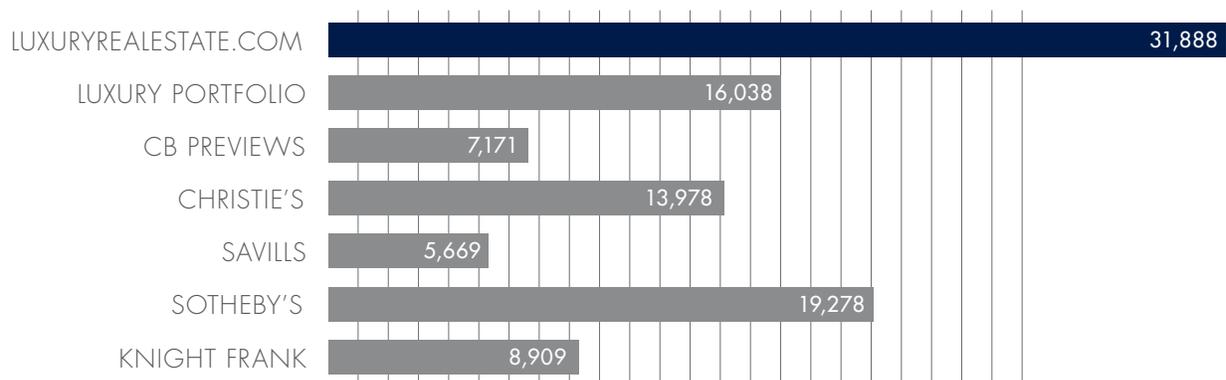
Board of Regents membership is a coveted distinction. Dream Town's reputation for integrity and professionalism in the luxury market made this affiliation an impeccable fit.

Exceptional Advantages for our Luxury Real Estate Clients

- ✓ A powerful tool for targeted exposure within the luxury and ultra-luxury real estate space
- ✓ Expanded search options for luxury real estate buyers
- ✓ Access to a vast network of active, tenured brokers versed in the nuances of the luxury market
- ✓ Additional listings exposure through monthly print and online magazines
- ✓ The ability to browse new luxury developments via the website's development showcase portal

Website Traffic on LuxuryRealEstate.com — 15,483 visits daily

NUMBER OF PROPERTIES OVER \$1 MILLION:



I TEAM FALLICO: RECENT SALES HISTORY

1523 VAN BUREN ST..... \$237,000
507 N BECK RD.....\$208,888
814 DORAL DR..... \$110,000
814 DORAL DR..... \$110,000
211 N LINCOLN AVE\$525,000
5645 N MENARD AVE..... \$380,000
3703 RYWICK CT\$234,500
8049 N PROSPECT ST.....\$325,000
1023 VERNON AVE..... \$440,000
604 N HAMLIN AVE..... \$450,000
904 N KNIGHT AVE.....\$322,000
6810 N OZARK #6 AVE\$187,000
241 BURTON ST.....\$135,000
1016 N KNIGHT ST.....\$255,000
5630 W GRACE ST.....\$435,900
155 LANCASTER LN.....\$289,000
123 W ST CHARLES #203RD RD\$145,000
1523 VAN BUREN ST..... \$117,000
1523 VAN BUREN ST..... \$117,000
1016 N KNIGHT AVE.....\$214,000
1048 N LINCOLN AVE..... \$450,000
2685 S SCOTT ST\$275,000
8136 OAK LN\$250,000
8263 N ELMORE ST..... \$650,000
7323 W LELAND AVE..... \$208,000
8560 FOSTER AVE.....\$190,000
2622 S PRINCETON AVE..... \$435,000

2622 S PRINCETON AVE..... \$435,000
370 WESTERN AVE.....\$160,000
1705 PAVILION WAY\$267,500
5910 WASHTENAW AVE\$325,000
27073 OLD BARRINGTON RD \$411,000
1411 IRONWOOD DR\$332,000
5201 EDDY ST.....\$198,000
1935 ARCHER AVE\$295,000
2600 WINDSOR AVE\$165,000
5325 OSCEOLA AVE\$370,000
1001 ARTHUR ST.....\$835,000
1611 ASHLAND #204 AVE.....\$120,000
650 MURRAY LN\$125,800
4896 ASHLAND #2E AVE\$142,000
2076 SHERWIN AVE\$265,500
1215 DEGENER AVE.....\$170,000
10 SARAH'S GROVE LN\$194,000
8149 FIELD DR.....\$341,250
824 WATERVIEW DR.....\$199,000
1405 FAIRVIEW AVE\$305,000
1224 S 3RD AVE.....\$260,000
1405 FAIRVIEW AVE\$305,000
1373 REGENCY LN\$178,000
8801 GOLF #5E RD..... \$99,000
906 HARRISON ST\$493,000
3753 PLAINFIELD AVE\$282,000
1288 OLD MILL LN.....\$193,500



5631 WASHINGTON ST.....\$258,500
937 OTTAWA AVE..... \$392,000
3155 CORAL LN.....\$395,000
5109 ARGYLE ST \$340,000
2829 MANOR DR \$545,000
93 FABISH DR\$383,000
5520 MONT CLARE AVE \$200,000
6850 NORTHWEST HWY\$197,500
3025 MONTEREY LN..... \$309,000
5108 ARGYLE ST \$210,000
1030 COURTLAND AVE \$499,000
6443 NORTHWEST HWY\$134,000
6443 NORTHWEST HWY\$134,000
226 MERRILL ST \$590,000
6800 RAVEN ST\$124,500
3428 SUNSET LN.....\$172,500
1920 DIVERSEY #2 PKWY.....\$374,900
8901 WESTERN AVE.....\$137,000
1521 MANOR LN.....\$395,000
8320 WOODLAND DR.....\$210,000
2315 OLIVE #4B LN \$94,500
5630 WILSON AVE.....\$215,000
9062 DELPHIA AVE\$310,000
117 MERRILL ST\$785,000
2500 TALCOTT #304 AVE.....\$146,000
1205 PETERSON AVE..... \$220,000
6922 HOBART AVE.....\$440,000

6416 NEW ENGLAND AVE \$227,500
225 COLUMBUS DR\$489,000
200 THAMES PKWY..... \$176,292
6318 NOKOMIS AVE..... \$345,000
6318 NOKOMIS AVE..... \$345,000
860 RED OAK ST.....\$415,000
157 CANTERBURY CT\$226,000
7506 STRONG ST.....\$323,000
7317 PALATINE AVE\$391,000
432 PROSPECT AVE\$857,000
1 DEE RD.....\$244,000
6943 BERWYN AVE.....\$400,000
31 FREMONT AVE\$209,000
8540 FOSTER AVE\$230,000
333 CRESCENT AVE\$640,000
1766 GREENLEAF AVE.....\$240,000
5422 NATOMA AVE\$469,500
2547 75TH CT.....\$253,470
2547 75TH CT.....\$253,470
5535 OKETO AVE\$196,500
2420 TALCOTT RD\$162,500
1721 CAMPBELL AVE.....\$195,000
1263 CHURCHILL RD.....\$237,500
6527 BITTERSWEET PL.....\$452,000
33204 WOODLAND TER\$176,000
4412 ORANGE AVE\$315,000
812 WESTERN AVE\$490,000

I TEAM FALLICO: RECENT SALES HISTORY

244 LAKE AVE.....	\$375,000
7233 LUNT AVE	\$310,000
739 BETHEL AVE.....	\$262,000
200 THAMES PKWY.....	\$175,000
2925 77TH CT	\$200,000
6651 OCTAVIA AVE.....	\$322,500
5364 OCONTO AVE.....	\$199,000
254 ARDMORE RD	\$237,000
6156 MEADE AVE.....	\$355,000
50 CUMBERLAND PKWY	\$235,000
111 LAWNSDALE AVE	\$475,000
20 COUNTRY CLUB DR.....	\$180,000
1069 BUSSE HWY	\$190,000
929 HOME AVE.....	\$497,500
1783 VERMONT DR.....	\$157,500
6569 ONARGA AVE.....	\$550,000
1012 KNIGHT AVE	\$769,000
915 ALFINI DR.....	\$211,000
746 PARKWOOD AVE.....	\$475,000
1417 BRIDGEPORT DR	\$255,000
5307 CALIFORNIA AVE	\$485,000
6674 RAVEN ST	\$469,500
925 VINE AVE.....	\$699,990
6949 ARMITAGE AVE.....	\$220,000
607 GOODWIN DR.....	\$332,000
6724 TALMAN AVE	\$264,000
940 WILKINSON PKWY	\$350,000

201 THAMES PKWY	\$186,000
9237 PARKSIDE DR	\$289,500
9237 PARKSIDE DR	\$289,500
2918 VIRGINIA ST	\$305,900
5910 EAST CIRCLE AVE.....	\$695,000
5910 EAST CIRCLE AVE.....	\$695,000
921 WESLEY DR	\$467,500
3414 RACINE AVE.....	\$269,900
445 MCCLURG CT.....	\$1,150,000
3123 SOUTHPORT AVE.....	\$680,000
5078 OTTAWA AVE.....	\$249,900
1333 WESTERN AVE	\$480,000
1317 DELPHIA AVE	\$394,900
1809 FAIRVIEW AVE	\$305,000
1025 WILLSON DR.....	\$240,000
869 EAST AVE.....	\$445,000
906 WILLOW LN	\$338,000
6515 ONARGA AVE	\$391,000
1812 NEWTON AVE.....	\$625,000
100 BELLEPLAINE AVE.....	\$315,000
6019 AUSTIN AVE	\$353,000
620 CUMBERLAND AVE	\$715,000
508 KNIGHT AVE.....	\$445,000
831 HAMLIN AVE	\$245,000
1100 AUSTIN AVE	\$372,000
317 COURTLAND AVE.....	\$715,000
1716 CANFIELD RD.....	\$557,000



2400 ARCHBURY LN	\$172,500
1212 OLD MILL LN	\$187,500
13 WILLOW PKWY	\$215,250
7515 OTTAWA AVE	\$295,000
2435 COBBLEWOOD DR.....	\$435,000
725 OAKTON ST	\$315,000
1702 DAYTON ST	\$500,000
7501 MULFORD ST	\$265,000
3155 CORAL LN.....	\$387,005
7739 COLUMBIA AVE	\$325,000
1764 PARK RIDGE POINTE	\$425,500
1000 CRESCENT AVE	\$318,000
125 BOARDWALK PL.....	\$292,500
1524 HOFFMAN AVE	\$399,500
8915 OLCOTT AVE	\$251,299
6850 OLCOTT AVE.....	\$255,000
1811 CRESCENT AVE	\$867,500
824 COURTLAND AVE	\$479,900
8027 EASTWOOD AVE	\$299,900
44 PARK LANE	\$280,000
4208 OZARK AVE.....	\$155,000
4N570 KLEIN RD.....	\$275,000
115 ASTORIA WAY	\$271,000
30 DEE RD.....	\$266,000
4821 PENSACOLA AVE	\$175,000
1122 BROADWAY AVE	\$700,000
107 BERRY PKWY	\$690,000

1N674 NEWTON AVE.....	\$220,000
1980 BURTON LN.....	\$460,000
6700 SCHREIBER AVE	\$259,900
1101 BROADWAY AVE	\$675,000
1104 CRESCENT AVE.....	\$427,000
5710 SUNNYSIDE AVE.....	\$240,000
7215 MYRTLE AVE.....	\$349,000
1731 PAVILION WAY.....	\$177,000
126 PROSPECT AVE	\$347,500
819 GRACELAND AVE.....	\$205,000
6800 ORIOLE AVE.....	\$605,000
1 DEE RD.....	\$233,500
521 AUSTIN AVE	\$330,000
1902 HOPI LN.....	\$347,500
860 RED OAK ST.....	\$400,500
1025 KENT AVE	\$526,000
390 MEADOW LN.....	\$290,000
9842 ROBIN RD.....	\$310,000
7724 COLUMBIA AVE	\$200,000
117 STEVENSON LN.....	\$215,000
824 WILKINSON PKWY	\$287,500
711 TANGLEWOOD DR.....	\$228,000
4825 HUTCHINSON ST.....	\$303,000
7652 GUNNISON	\$208,000
8627 OLEANDER AVE	\$220,000
8333 OLEANDER AVE	\$225,000
7746 CLARENCE AVE	\$187,000

I TEAM FALLICO: RECENT SALES HISTORY

501 ASHLAND AVE	\$655,000
209 VINE AVE	\$218,000
5847 CRAIN AVE	\$220,000
627 HOME AVE	\$261,500
5353 MONT CLARE AVE	\$215,000
915 ROCKWELL AVE	\$460,000
8336 MONROE ST	\$286,000
4004 HIGHLAND AVE	\$430,000
400 RANDOLPH ST	\$283,000
1923 BURR OAK DR.....	\$301,599
911 DELPHIA AVE	\$267,500
909 WESTERN AVE	\$375,000
1702 DAYTON ST	\$380,000
1773 WICKE AVE.....	\$278,000
5102 CARMEN AVE.....	\$240,000
4106 JODY CT	\$450,000
7347 OLCOTT AVE	\$395,500
118 ALBION AVE	\$330,000
7420 OLEANDER AVE	\$475,000
929 HOME AVE.....	\$450,000
4553 OVERHILL AVE	\$190,000
1005 DELPHIA AVE	\$249,900
406 KNIGHT AVE.....	\$270,000
925 FRANCES PKWY.....	\$258,000
4048 MAJOR AVE	\$168,000
6344 MERRIMAC AVE.....	\$169,000
4825 HUTCHINSON ST.....	\$275,000

827 SOUTH BLVD.....	\$440,000
1427 VINE AVE.....	\$349,000
528 PROSPECT AVE	\$290,000
6814 OSCEOLA AVE.....	\$225,000
1809 FAIRVIEW AVE	\$275,000
614 FLORENCE DR.....	\$399,000
3025 EDGEMONT LN	\$465,000
7333 OCONTO AVE	\$233,000
300 LINCOLN AVE	\$612,500
7337 PALATINE AVE.....	\$217,000
520 ELMHURST AVE.....	\$245,000
4953 LEAVITT ST.....	\$505,000
2642 NEWLAND AVE.....	\$350,000
11 WILLE ST	\$225,000
5807 MERRIMAC AVE	\$280,000
5721 OSCEOLA	\$299,500
8153 COURTLAND AVE	\$245,000
602 THISTLE LN.....	\$175,000
528 WISNER AVE.....	\$519,000
1217 BONITA DR.....	\$463,500
5638 MARMORA AVE	\$343,000
108 BERKLEY DR.....	\$383,000
10 SIBLEY ST.....	\$360,000
6019 AUSTIN AVE	\$309,000
1317 DELPHIA AVE	\$348,000
44 PARK LANE	\$163,000
1304 CRESCENT AVE	\$385,000



6335 HYACINTH AVE	\$409,000	224 JUNIPER CIR	\$159,900
605 WILSHIRE ST	\$230,000	8426 ORIOLE AVE	\$292,000
704 OVERHILL AVE.....	\$327,000	3334 BELDEN	\$229,900
704 OVERHILL AVE.....	\$327,000	20513 SUPERIOR CT.....	\$213,500
1008 PEALE AVE.....	\$485,000	1921 CEDAR ST.....	\$320,000
13 WILLOW PKWY	\$205,000	1851 HABBERTON	\$425,000
405 LINCOLN AVE	\$658,000	8832 LOCKWOOD AVE.....	\$300,000
3223 PACIFIC AVE.....	\$236,500	8540 FOSTER AVE	\$218,000
7750 BRYN MAWR AVE.....	\$435,000	5831 LELAND AVE	\$262,500
938 TOWNE AVE.....	\$298,000	8625 FOSTER AVE	\$188,000
8154 FARNSWORTH DR.....	\$455,000	3435 NOTTINGHAM AVE.....	\$284,500
324 LINCOLN AVE	\$580,000	316 RUSSELL ST	\$484,000
109 DELPHIA	\$310,000	5835 NEWPORT AVE	\$268,000
7627 OKETO	\$249,000	1273 REGENT DR.....	\$285,000
6505 NASHVILLE AVE	\$180,000	1708 VINE AVE.....	\$347,000
8223 OCONTO AVE.....	\$220,000	935 EVERGREEN	\$375,000
530 WISNER ST.....	\$629,500	805 HAMLIN	\$560,000
8253 ELMORE WAY	\$215,000	930 BECKETT CROSSING DR.....	\$363,000
26 MANDEL LN	\$342,900	1011 PETERSON	\$280,000
7755 PALATINE AVE.....	\$258,000	1685 MILL	\$207,000
107 ROSE AVE	\$363,000	370 MARSHALL DR	\$411,000
5325 OSCEOLA AVE	\$310,000	700 PERRIE DR	\$172,000
5236 LUDLAM AVE	\$315,000	2447 BRUNSWICK CIR.....	\$185,000
8026 WASHINGTON ST	\$268,000	2429 JARVIS AVE	\$377,500
924 WILKINSON PKWY	\$301,970	1901 NEWTON	\$415,000
5406 NOTTINGHAM AVE.....	\$275,000	103 COLUMBIA AVE	\$757,500
904 KNIGHT AVE.....	\$275,000	5609 N MANGO #2E AVE	\$152,000

I TEAM FALLICO: RECENT SALES HISTORY

5609 N MANGO #2E AVE	\$152,000
1713 N ARLIA DR	\$373,500
1200 W. NORTHWEST HWY #110	\$159,900
9346 LANDINGS LN	\$140,000
13 THE COURT OF GREENWAY	\$320,000
717 S SEMINARY AVE	\$556,000
1921 CEDAR ST.....	\$410,000
5152 S RUTHERFORD AVE	\$211,000
8331 N OLCOTT AVE.....	\$360,000
907 S LINCOLN AVE	\$460,000
1612 COURTLAND AVE	\$433,000
4444 N DOVER ST.....	\$320,000
7338 N BELL AVE	\$324,900
9418 OZARK AVE	\$365,000
761 CARDINAL LN	\$355,000
6443 NORTHWEST HWY	\$184,900
225 EAST AVE.....	\$505,000
841 JEANNETTE.....	\$425,000
814 DORAL DR.....	\$185,000
1783 GROVE AVE.....	\$180,000
430 WARREN ST.....	\$475,000
6638 N NORTHWEST HWY #2W	\$132,000
7936 W OAKLEAF AVE	\$325,000
378 SOUTHBURY CT	\$171,000



WHAT CLIENTS ARE SAYING ABOUT TEAM FALICO

"Your hard work, calls, care and personal touches along the way meant more than you can know. Thanks for your honest, integrity and love. You guys are AWESOME"

-Adrienne

"I just wanted to take a moment to thank you. You did a wonderful job for us. We knew your many years of real estate expertise and friendship would be the winning combination. We appreciated your positive outlook and encouraging words. Thanks Team Fallico, we could not have done it without you!"

-Greg

"I was moving out of my home of 30 years and I do not like change. I was nervous and uncertain of the entire moving process. Then Team Fallico reached out to me to help. They got to know me and what was important to me. They listened and never made me feel that I had to settle for anything I did not like. Men of integrity that does what they say. They negotiated a great price for me that took me by surprise. Educated me along the way so I was well prepared for what paper work was needed and explained what I did not understand. They found for me my place of serenity

and I will never forget them for that. I have and will always recommend Team Fallico to family and friends. I am so happy in my new home and owe a lot to them. I am glad to have them as my friend now."

-Kathy

"I cannot say enough about how helpful Team Fallico was in helping me to purchase my condo. They were warm and friendly (not pushy!) and always responded promptly to my emails/texts. I would not be a homeowner today were it not for them. They helped me to secure financing with a minuscule down payment. I highly recommend them!!"

-Patricia

"It has been wonderful working with Team Fallico. I recommend them highly! I found them to be helpful, knowledgeable, and dedicated. I am very happy with my new home!"

-mskp19

"Just recently purchased a home using Team Fallico and we could have not been more happy with how they worked with us. After about 25 showings we found a home



that suited our needs best. I've purchased homes in the past with other realtors and Team Fallico has been so far the best realtors I have worked with. Thank you Nick and Craig"

-Vito & Kristina

Team Fallico is the best! I met them trying to receive help in finding a home in Park Ridge; and ended up with not only the home of our dreams, but also friends for life!! Thank you Team Fallico!!

-Erik Baylis

Team Fallico is great! We enjoyed meeting Nick & he did everything he needed in order to find us our perfect 1st home in the neighborhood we desired. I would recommend nick & his team to future clients! Thnx again

-Holly Kellas

Team Fallico is willing to go above and beyond...not just for his clients, but for community. Great real estate team, excellent service, genuine people. Couldn't be happier!

-Nicole Kremer

Nick and the team are amazing! I explained my needs and told them how picky we are and without fail, we were able to find the best place! Thanks for everything!

-Jo Contreras

Team Fallico knows the ins and out of real estate. Professional, knowledgeable and hard working. Extremely satisfied with this duo and will always turn to them with any and all things Real Estate. The BEST in the business!

-Kim & Dan B

You'll never get a harder working team in your corner like team Fallico with 30 years plus in the real state business.

-Cindy F

Team Fallico helped me find my dream house. Craig was unfailingly supportive in the 9 month process of selling my house, getting to know the market in Park Ridge, and then finally showing me house after house until we found The One. Both Fallicos are extremely professional and knowledgeable.

-Carolyn

CLIENT TESTIMONIALS, CONTINUED

I've had the pleasure of working with Team Fallico on several transactions. Their work ethic, professionalism and knowledge of the market are unparalleled. Above all, they are tremendous people and true partners with the needs of the customer always coming first.

-Sean Story

I reached out to Nick based on a recommendation from a mutual friend with a considerably short time line. He got back to me immediately and really tried to understand what I was looking for in an apartment and lined up some great viewings very quickly. He is very professional, knowledgeable and personable- and wanted to help me find a place that I would love. Through the use of his listing website, Nick helped me find a great place in line with my budget in about 2 weeks. 4-5 months later I am still loving the place in Uptown that I decided on. Could not recommend a better guy/team to help you find your next home/apartment in the Chicago area!

-Bennett Kuhar

Team Fallico is super knowledgeable and has a ton of experience all over the Chicago area. Team Fallico goes out of their way to accommodate your needs and answers your questions very quickly. The father-son duo are personable and friendly. If you are looking for realtors that care, Team Fallico is the way to go!

-Melonie Ann Behrens

I worked with Nick who showed me a perfect apartment in Park Ridge for my son and I within my son's school district, which was hard to find. Nick made the entire process so simple and smooth, it was only a few days until papers were signed and we were in our new home.

-Mallori Kleeman

Hands down some of the best agents out there. Craig and Nick know Park Ridge and Northwest Chicago, if you're looking for a home in this area I would highly recommend this team. They are truly out here to help, very friendly and very up to speed on today's market.

-Nicole Tellez



After taking us to look at our dream house, Fallico's helped us list and sell our house in 2 weeks. Dream house is now our home! Team Fallico helped us every step of the way! Thanks for all the hard work!

-Rob & Kelli Harman

Outstanding professional services! Great negotiation skills! If you're buying or selling you want Team Fallico in your corner!

-Regina & Terry

Before embarking on substantial renovation, we asked Nick for some advice regarding our home's market value and whether we get a return on our investment when we sold. Nick was extremely responsive-- researched comparable market comps within hours and we felt comfortable with our decision. What really impressed me was that Nick knew we weren't even in the market to sell in the imminent future, but he was super diligent in getting back to us

-Joanne Chun Hughes

Team Fallico is great at listening to your needs and helping you find the perfect house quickly! Highly recommended.

-Maggie and Tom Halvorsen

My appreciation for all your help and guidance is much more than a five star review. Your expertise is very valuable. Thanks a lot and looking forward to do business next year.

-Sanjiv Kumar

I just passed my 2 year anniversary in the cottage on Ozark and just wanted to let you know how blessed I feel to have had your support and advice during the whole first-time home buying process. I still remember how quickly you responded to my initial inquiry, how quickly you set-up appointments, and how I welcomed and valued your opinions. You'll never know how much I appreciate that. Hope you and yours have a wonderful Thanksgiving! Thanks to you, I have a lot to be grateful for.

-Karin

I can't say enough about the outstanding job Nick did when we were selling our house. We had four competing offers within two days! Nick's remarkable work ethic, negotiating skills and knowledge of the local market made this a great experience. He is a consummate professional. If you want things done right, go see Nick Fallico!

-Regina Myers

CLIENT TESTIMONIALS, CONTINUED

The whole process of buying our first house seemed so easy, and it was all because of Nick. He was right there with us the entire time- finding listings we may not have thought to see and really paying attention to our needs. He was always full of energy and enthusiasm (even when we encountered obstacles) and his market knowledge was top notch. He's a total pro and the experience was outstanding. I can't overemphasize how much we enjoyed working with Team Fallico. Thank you!

-Amanda and Tony DeVine

Nick pursued dozens of leads and was patient in showing us houses at times that met our busy schedule. He was clear in discussing the pros and cons of each prospective property. When our decision was made, he handled the negotiation professionally and did the paperwork flawlessly. Nick is a person you can trust to put your needs first.

-Vivian & William Rankin

After attempting FSBO for our townhouse, listing with Nick was the best decision we could have made. He was responsive to emails, texts and phone calls throughout the

entire process. He helped us find a home to buy and negotiate an offer. Then it was a scramble for what to do with the townhouse we still owned. Nick screened rental applications while still showing it to potential buyers, and we ended up under contract to sell it just in time. Nick continued to make sure we made it through closing, and when things got stressful at the very end he was there to communicate with our buyer's and seller's agents to ensure we closed on time.

-Kristy and Arthur Garceau

Goes beyond his scope of R/E responsibilities when others are not able to follow up or get the job done. It's was absolute pleasure working with you!

-Sophia Bilikovska

I began working with Craig Fallico because the picture that I saw of him with the advertisement on his houses was so friendly I said...what a great guy to work with! As I became more serious and started looking at homes I was introduced to his son, Nick Fallico. Let me say if you are looking for a new home this team is absolutely the best! We looked at many condos before our "right one" showed up. Each time we scheduled an appointment Nick was so patient and so willing to talk us



through the pros and cons of each place and he was so patient as we turned down one after another for various different reasons. Then, when our perfect condo showed up we scheduled an appointment to see it a week later on a Saturday. On Wednesday before our appointment he called at 8:00 that night to tell us someone was putting a bid in on the condo. We acted immediately and put a bid in on the condo too. Because of our offer and our deposit the homeowner chose us and signed our proposal! So, because Nick was so caring and attentive we are now moved into our dream home! We are so grateful to Craig and Nick Fallico for the great service, the caring support through the whole process, and feel we have made friends for life! Thanks guys!!

-Carol Gadbow

Craig was wonderful with the entire home search process--from beginning to end. He made it his mission to find me the right place and I truly felt that he wanted what was best for me. I would recommend Dreamtown to anyone who is looking for honest and reliable realtors.

-Brooke Coleman

Would recommend Craig to all my friends and family!

-Kamilia Kozlowski

Craig was great. Very responsive. I would use his services again and recommend him.

-Easter Cronin

Craig was amazing. He was so patient with me in searching for a house. I couldn't have asked for a better experience.

-Toni Zaehler

We knew we were in good hands with Craig!

-Clint Faldetta

Craig is fantastic. He has an intimate knowledge of the market and always gave wonderful insights. Extremely responsive, great attention to detail and overall very friendly and great to work with. He will always go that extra mile for you and someone you can count on!

-Tom Swoboda

CLIENT TESTIMONIALS, CONTINUED

We haven't said it enough how much we loved working with you. We knew you would help us find the perfect home for our family. We appreciate that you took the time and care to really get to know us and understand what we were looking for, especially since we were looking for something "out of the norm". We also appreciate your love and patience for our kids. Though it was difficult at times, we were glad they could be part of the process. And we enjoyed seeing your family involvement. You and Nick are so lucky to work with each other. We hope to visit with you again sometime soon. We also hope to get the chance to recommend you to others! Thanks again!

-The Smiths

Absolutely the best to work with. They don't rush you and are out for your best interest not theirs!

-Steve Kowalczyk

It was a pleasure working with Craig. He handled both the sale of our house and the purchase of our new home. Craig is a business professional and knows the Chicago market. We were pleased with the sale price we received for our house

sale. His friendly but professional manner and enduring patience was greatly appreciated. He worked diligently for us showing us many houses and neighborhoods to find just the right home for us and always encouraged us along the way. We spent so much time together that we miss seeing and speaking with him. Team Fallico, which includes his son Nick, will serve you well and come highly recommended by the Cupp Family

-Cathy Cupp

We just wanted to take a moment to Thank You for all of your efforts on our behalf. You have made the selling of our home easier than we expected. You have always made yourself available and have always given professional advise. We appreciate all you have done and will highly recommend you to our family and friends.

-Bob & Karen LaCapra

To say that Craig is an experienced professional, knowledgeable and diligent in service to his clients, would be a disservice to him. He is much more than that. Beyond knowing the market and the property, Mr. Fallico goes above and



beyond to consider both the personal as well as the real estate needs of his clients, treating each and every one of them like they are new members of his family. Craig was a constant beacon of support and positivity, while offering that “tough love” we needed to persevere and find our forever home. We’ve already recommended Craig to friends and family alike and would wholeheartedly recommend him to others.

-Jason & Brienne Van Hemert

When my wife and I were looking to buy our first home we called Craig to help us through the process. As first time buyers Craig’s knowledge and experience was very comforting because we knew he would be able to help us buy the perfect house for us. Ten years later my wife and I were looking to sell that perfect starter home and once again turned to Craig. As we began prepping our home for sale we again asked his advice for paint and carpet colors to help us sell fast. While houses near us were sitting on the market ours sold in 1 week. Selling quickly was incredibly important for us because Craig had already shown us our perfect colonial on a 3/4 acre lot and we had to sell before we could close the deal.

Having worked with Craig on multiple occasions, for both buying and selling I would recommend him to anyone and I have. My sister, a first time buyer, just bought a condo with Craig and she loves it also.

-Mark and Gina Cameron

THE DREAM TOWN ADVANTAGE

Dream Town gives you the perfect combination of comprehensive marketing, exposure and personal attention

A ROBUST REAL ESTATE WEBSITE

Over 96% of buyers search for homes on the Internet. DreamTown.com ranks #1 for Chicago real estate. Our first-page position on major search engines like Google, Yahoo, and Bing guarantees huge buyer traffic and maximum exposure for your listing. We receive 35,000 unique visitors weekly – giving your property the internet exposure it needs to sell in today's online real estate market.

PRIME PLACEMENT ON DREAMTOWN.COM

We are the only Chicago real estate website that puts listings right on our homepage – no one else offers that level of visibility and online presence for your property. Your listing always shows up first when any of our million+ registered users look for homes with Dream Town's search engine. Your property will also receive a personalized page within our website that shows off its pictures, floor plans, and best features.

YOUR LISTING IS ALWAYS FIRST

We put your listing on dozens of popular real estate sites, including ChicagoTribune.com, Realtor.com, Trulia.com and Chicago.com, grabbing the most

exposure possible. We're the only company with this type of strategic partnership that's designed to advertise your listing market wide.

DIRECT MARKETING

I market directly to buyers who actively search for homes like yours. DreamTown.com has over half a million users segmented by area, price point, home type and other preferences. Your listing is sent via email to every buyer in our company database whose search criteria matches your home's profile. The best potential buyers will know about your property.

LOCAL AND FOCUSED ON YOU

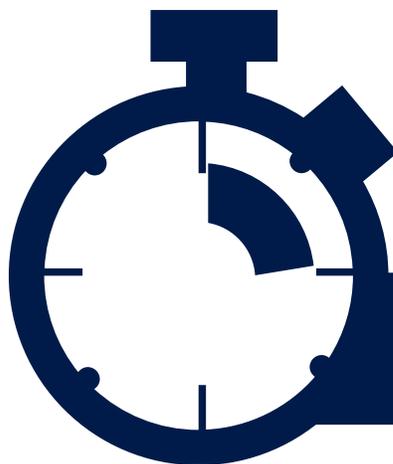
Dream Town is a local brokerage, completely focused on the Chicagoland market. Sellers benefit from my extensive knowledge of neighborhoods, suburbs, sales trends, price points and potential buyers. Dream Town has the strength of an ocean liner, the zip of a speedboat, and the intimacy of a cabin cruiser. We're big enough to offer comprehensive resources and expertise, yet small enough to know you and personally cater to your individual real estate goals.

TEAM FALLICO: COMPETITIVE ADVANTAGE

Team Fallico gives you the advantage you need to get you more money for your home, in less time.

TEAM FALLICO GETS
SELLERS MORE MONEY

98.5%
OF SALE PRICE



TEAM FALLICO
SELLS HOMES FASTER

49 DAYS

ON A \$500,000 HOME SALE, THAT'S
\$12,500
MORE FOR THE SELLER

Source: MRED, LLC, Calendar Year 2016. Percentage reflects sale price compared to list price. The Chicago average reflects the local Chicago realtor average salelist percentage.

Source: MRED, LLC, Calendar Year 2016. Days on market reflects the number of days a property is on the market without a price change. The Chicago average reflects the local Chicago realtor average days on market without a price change.



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